

verified business on google

verified business on google is an essential aspect of modern business management and online visibility. By verifying a business on Google, companies can enhance their credibility, improve their search engine rankings, and solidify their online presence. This article delves into the significance of having a verified business on Google, the steps required for verification, the benefits it offers, and best practices to maintain an effective Google Business Profile. Additionally, we will explore common challenges and misconceptions surrounding the verification process. The insights provided here will help businesses understand why this verification is crucial in today's digital landscape.

- Understanding Verified Business on Google
- Benefits of Verifying Your Business
- Steps to Verify Your Business on Google
- Best Practices for Managing Your Google Business Profile
- Common Challenges in the Verification Process
- Conclusion

Understanding Verified Business on Google

A verified business on Google refers to a business that has gone through the verification process on Google My Business (GMB), a free tool that allows business owners to manage their online presence across Google, including Search and Maps. When a business is verified, it gains a blue checkmark, indicating to users that the entity is legitimate and authorized to represent that particular business. This verification process serves as an essential trust signal to potential customers.

The verification process typically involves confirming your business's address, phone number, and other relevant details. It helps Google ensure that the information provided is accurate and that the business exists at the specified location. Verification can be completed through various methods, including a postcard sent to the business address, phone verification, or email verification, depending on the type of business and its location.

Benefits of Verifying Your Business

Verifying your business on Google comes with numerous benefits that can significantly impact your online visibility and customer engagement. These benefits include:

- **Increased Visibility:** Verified businesses are more likely to appear in local search results and Google Maps, increasing the chances of attracting local customers.
- **Enhanced Credibility:** A verification badge adds trust to your business, reassuring potential customers that they are dealing with a legitimate entity.
- **Access to Insights:** Google My Business provides valuable analytics, allowing business owners to track how customers interact with their profile.
- **Improved Customer Engagement:** Verified businesses can respond to customer reviews, post updates, and share information, fostering better communication.
- **Control Over Business Information:** Verification allows businesses to manage their information effectively, ensuring that customers have the latest details.

In essence, verifying your business on Google is not merely a formality; it is a strategic move that can lead to greater customer trust and business growth.

Steps to Verify Your Business on Google

The verification process for a business on Google is straightforward but requires attention to detail. Here are the steps you need to follow:

1. Create or Claim Your Google My Business Listing

If you haven't already, the first step is to create a Google My Business account or claim an existing listing. You will need to provide basic information about your business, including the name, address, phone number, and category.

2. Choose Your Verification Method

Once you have created your listing, Google will prompt you to verify your business. You can choose from several verification methods:

- **Postcard Verification:** Google sends a postcard to your business address with a verification code. This method is the most common and may take several days.
- **Phone Verification:** If eligible, Google may allow you to verify via a phone call where you receive a code.
- **Email Verification:** Some businesses can verify their listing through an email sent from Google.
- **Instant Verification:** If you have already verified your business with Google Search Console, you may be able to verify instantly.
- **Video Verification:** For select businesses, Google may require a video call to verify your premises and business operations.

3. Enter the Verification Code

After receiving your verification method, enter the code provided by Google into your Google My Business account. This step finalizes the verification process.

Best Practices for Managing Your Google Business Profile

Once verified, managing your Google Business Profile effectively is crucial for maximizing its benefits. Here are some best practices:

- **Keep Information Up to Date:** Regularly update your business information, such as hours of operation, address changes, and contact information.
- **Engage with Customers:** Respond to reviews, answer questions, and post updates or offers to keep your audience engaged.
- **Utilize Posts:** Use Google My Business posts to share news, promotions, events, or blog content that can attract more visitors.

- **Monitor Insights:** Analyze the data provided by Google to understand customer behavior and improve your business strategies.
- **Encourage Reviews:** Actively ask satisfied customers to leave positive reviews to enhance your business's credibility.

By following these best practices, businesses can ensure that their Google Business Profile remains a valuable asset in attracting and retaining customers.

Common Challenges in the Verification Process

While the verification process is designed to be straightforward, many businesses encounter challenges. Some common issues include:

1. Postcard Not Received

Many businesses face delays or issues with receiving the verification postcard. If this happens, you can request a new postcard after a certain period.

2. Ineligibility for Verification

Some businesses may not qualify for certain verification methods based on their nature or operational structure. Understanding the eligibility criteria is essential.

3. Incorrect Information

Providing inaccurate information during the setup can lead to verification delays. Ensure that all business details are correct before submission.

4. Competing Listings

Sometimes, multiple listings for the same business can exist, causing confusion. Businesses should claim and manage the correct listing to resolve this.

Addressing these challenges promptly can ensure a smoother verification process and help maintain a strong online presence.

Conclusion

In summary, having a verified business on Google is crucial for any modern enterprise aiming to thrive in a competitive digital landscape. It not only boosts visibility and credibility but also opens doors to valuable insights and enhanced customer interactions. By understanding the verification process, leveraging the benefits, and adhering to best practices, businesses can maximize their Google Business Profile's potential. As online presence becomes increasingly important, taking the steps to verify a business on Google is an investment in future success.

Q: What is a verified business on Google?

A: A verified business on Google is a business that has completed the verification process on Google My Business, confirming its legitimacy and enabling it to manage its online presence effectively.

Q: How long does it take to verify a business on Google?

A: The verification process can take a few days to a few weeks, depending on the method chosen. Postcard verification typically takes the longest.

Q: Can I verify my business without a physical location?

A: Yes, businesses without a physical location can still verify their business by selecting the appropriate service area and providing accurate information.

Q: What should I do if I don't receive my verification postcard?

A: If you do not receive your postcard, you can request a new one through your Google My Business dashboard after waiting for a specified period.

Q: Are there any costs associated with verifying my business on Google?

A: No, verifying your business on Google My Business is a free service provided by Google.

Q: How can I improve my Google Business profile after verification?

A: You can improve your profile by keeping information updated, engaging with customer reviews, posting updates, and utilizing insights provided by Google.

Q: What if my business information changes after verification?

A: If your business information changes, you should promptly update your Google My Business profile to ensure customers have the most accurate information.

Q: Can I manage multiple locations under one Google Business account?

A: Yes, Google My Business allows businesses with multiple locations to manage them all from a single account efficiently.

Q: How do customer reviews impact my Google Business profile?

A: Customer reviews significantly impact your Google Business profile by influencing potential customers' trust and decisions. Positive reviews can enhance your visibility and credibility.

Q: What happens if my business is not eligible for verification?

A: If your business is not eligible for verification, you may need to check the requirements for your business type or consider alternative ways to improve your online presence.

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verified business on google: *Google Business Profile Training Guide* Laura Maya, 2023-04-24 Google Business Profile is a powerful tool that can transform how you drive customers to your local brick-and-mortar business and further develop trust with new and existing customers. Although Google Business Profile has been around for a long time, it has grown in its importance as more users use search engines to find information about a local business, even more so during the COVID-19 pandemic. The fact that the word “searching” is now interchangeable with the word “Googling.” Google is the leading search engine, with around 5.4 billion daily searches and a 92% market share. That means it's extremely likely that the target market is on Google, possibly looking for the company's products and services. In fact, nearly half of all Google searches (46%) include local intent, with phrases such as near me or a city or neighborhood after the search term. The statistics surrounding Google Business Profiles are impressive. Over 90% of people read Google Business Profile reviews before contacting a local business, and over half of profiles receive over 1,000 views per month. Nearly half of businesses receive appointment requests through their Google Business Profile, and the profile can be attributed to 91% of weekday calls to local businesses. With 87% of users performing daily Google searches for local businesses, it's clear that having a Google Business Profile is crucial. Reviews are important too, as 65% of users will leave a review if they have a positive experience. Near Me Google Maps searches have increased 900% in the past 24 months, and Google Business Profile views and metrics contribute to 75% of a local business's monthly exposure online. Introducing the ultimate solution for skyrocketing your business success - Google Business Profile Training Guide ! This Training Guide covers a range of topics, including creating a powerful Google Business Profile, managing and improving engagement with the profile, using Google Maps to promote the profile, and increasing brand awareness. The guide explains why GBP has become a popular marketing tool, including its ability to provide credibility and legitimacy, help potential customers find a business, and drive traffic to a website. The guide also offers essential information on optimizing and integrating a Google Business Profile for SEO purposes.

verified business on google: *Google My Business 2.0 Training guide (1, #2)* Laura Maya, 2019-04-17 Any business that serves customers locally needs to be on Google My Business (GMB). It offers the greatest impact for brands seeking local exposure. Google My Business is, without a doubt, a market pioneer when it comes to empowering small businesses and enables them to connect with their customers directly. If you think that was impressive, wait until you hear this: 84% of consumers turn to search engines to find out information for a local purchase and much of that information comes from a company's GMB listing. Customers who find a brand through their Google My Business listing are up to 50% more likely to make a purchase. According to Google research data - “businesses which continuously keep updating photos on their listings tend to receive 42% more requests for directions on Google Maps. They also get 35% more clicks through to their websites And despite these advantages, 56% of local stores are yet to claim their local listing on Google. The above trend suggests that more consumers are looking for local businesses. So, if you haven't optimized your business for Google local search, you are failing to take advantage of this significant opportunity. Well, We have put together all the resources you need to tap into this incredible marketing potential. Use this guide to ensure you've completed your Google My Business listing correctly, and optimized all possible facets of the tool to get the most leverage for your business on Google and third-party platforms that use the Google Maps API to generate location information for users. Introducing.... Google My Business 2.0 Training Guide Discover how to master

google my business and leverage it to grow your online business brand! Would you like to expand your local search marketing strategy with a powerful, free marketing tool that has the potential to funnel dozens, if not hundreds, of customers to your website or front doors? Finding a local business that fits your needs is remarkably easy this day and age, thanks to the information provided by Google's free tool: Google My Business (GMB). GMB has proven itself to be an essential tool in local SEO for small and big businesses alike. Perfectly created GMB listings answer the right questions for the overwhelmed customers as they start searching for options. And this is why: 80% of smartphone users are more likely to purchase from companies whose sites/apps help them easily find answers to their questions. A visibly unique and informative GMB listing can draw the attention of a large number of customers towards your website and ultimately increase your brand awareness. So, here we are with our Awesome Google My Business 2.0 training guide which covers: • How to get Started with creating and claiming your GMB account • How can you improving Local SEO and how it affects your Company's GMB Page Rankings • In what ways you can Improve Google Places Page Ranking • What are the important things you might not know about Google My Business categories • How Can Restaurants Use Google My Business For Menu Listing & Local Posts and rank higher in local SEO. And much more!

verified business on google: Google Business Profile with AI Laura Maya, 2024-07-21
Google Business Profile with AI: Training Guide Welcome to Google Business Profile with AI: Training Guide, a comprehensive resource to help businesses succeed online using artificial intelligence. Imagine having a solution that enhances local presence, attracts new consumers, optimizes your profile, and handles reviews. This guide gives you practical tips to transform your digital marketing. In the fast-paced digital age, a strong online presence is essential. This book explores why AI-enhanced Google Business Profiles are such a valuable marketing tool. You'll learn how to create and validate your profile to stand out online. Step-by-step instructions and AI tools simplify setup. As you read the guide, you'll learn content optimization secrets. AI-driven tactics simplify keyword selection and picture creation for audience engagement. Visual material engages potential clients, and this book shows you how to easily enhance photographs and videos. Customer ratings and reviews are very important. Credibility and trust are crucial for corporate growth. AI sentiment analysis and automated answers are taught in the guide on managing these reviews. This helps you respond to client complaints quickly and keep a good reputation. The book explains you how to write Google Posts to enhance engagement and deliver timely updates and promotions. AI lets you optimize content and schedule articles during peak times to reach the most people. The guide goes on to discuss sophisticated local SEO practices using AI to boost your business's search rankings. The book explains how to analyze performance indicators to understand your profile's influence. AI can detect patterns and suggest improvements, helping you optimize for success. The book also stresses automating mundane tasks. This saves time and assures consistent profile management, letting you focus on company strategy. Personalizing client interactions is another AI strength. The book discusses how AI-driven responses can boost consumer engagement and make them feel heard. Integrating chatbots or voice assistants can change your customer experience. Future trends are also shown in the handbook. AI changes frequently, so staying ahead is crucial to staying competitive. Practical case studies in the book will inspire and guide your company strategies. Google Business Profile with AI: Training Guide is a digital success guide, not just a book. It gives you the skills to use AI to attract and keep clients and optimize your online presence. This book helps you stay ahead in the ever-changing world of digital marketing, whether you're new to Google Business Profiles or trying to improve existing techniques . Are you ready to maximize your Google Business Profile and develop your business with AI? Explore how you may boost visibility, engagement, and business growth.

verified business on google: Google My Business 4.0 Training Guide Laura Maya, 2022-02-17 Google My Business, now known as the Google Business Profile enhanced as a free service that helps small businesses manage their online presence. It allows them to create a Google Business profile page, which is a dedicated page for their business on Google Maps , Google search

and other google products all together in one place Google, and the pandemic has made GMB into the most important local marketing tool for SMBs and multi-location brands. The search engine has easily retained its position as the most popular search engine in the world, with over 92% of the search market share, and it is only growing. Therefore, it is vital for businesses to optimize their sites for Google search. For all businesses , business profile is an essential part of any business's online presence and is often the first place customers look for up-to-date information about your company. In the age of Covid-19, this is more true than ever, they're going to Google your business's name and check the right-hand panel for the information they need. Creating, authenticating, and correctly optimising your business account is a priceless opportunity, which is why you should make use of it to the maximum and here with ; Google My Business 4.0.Training Guide this book is the 4th book in a series under the same title,of which we maintain the same will assist every business to enhanced their Google Business Profile In each chapter of the guide, we'll cover a different topic, you should have a foundational understanding of what Google My Business is and how to use it to gain more visibility in local search for your, or your client's business. Using the strategy and information provided in our Mastery Guide, you will master the essentials of claiming and optimizing an effective GMB listing that will get you top rankings. Throughout the guide, keep your eyes peeled for top tips, expert advice, and recommended resources. This course additional some of the recent critical update including : -Latest features and updates to Google My Business -How To Add Keywords To Google My Business Profile? -What are GMB Insights and Analytics and How to use them? -How to create them and tips for creating winning Google My Business Posts - Tips for Practitioner Listings in the profile -What are the big mistakes to avoid with Listings and how to fix them -What is Google Knowledge Panel, how to create it and edit it. - Why are Google Reviews Important, How to Track them, how to respond to them. -Business Case studies And so much more! The events of the past year have catapulted GMB into the digital marketing spotlight. • Every month an average business gets 59 actions from GMB listing & 49% of the business gets 1,000+ views monthly. • Eighty-six percent of people look at the location of a business through Google Maps (Backlinko, 2020). • Businesses enjoyed a 61 percent increase in calls from January to July 2020 thanks to their listing (Small Business Trends, 2020). • More than 5 percent of views on its page result in a conversion (Search Engine Journal, 2019). • Mobile queries centred around “where to buy” and “near me” keywords increased by over 200 percent in the last two years. Amid the Covid-19 pandemic, it's more crucial than ever that you utilize and optimize GMB to display accurate, updated information about your business. Using the strategy and information provided in our Mastery Guide, you will master the essentials of claiming and optimizing an effective GMB listing that will get you top rankings. So, consider getting our comprehensive and up-to-date guide jam loaded with the latest and best-in-the-industry knowledge about GMB.

verified business on google: *Sams Teach Yourself Google Places in 10 Minutes* Bud E. Smith, 2010-10-27 Sams Teach Yourself Google Places in 10 Minutes Sams Teach Yourself Google Places in 10 Minutes gives you straightforward, practical answers when you need fast results. By working through its 10-minute lessons, you'll learn how to claim your free Google Places business page, improve it with everything from video to coupons, and attract more new customers, starting today! Tips point out shortcuts and solutions Cautions help you avoid common pitfalls Notes provide additional information 10 minutes is all you need to learn how to... Claim your free Google Places online business directory page Publish your basic business information in just minutes Help visitors experience your business with video, photos, and more Keep your page up-to-date, painlessly Add detailed directions to your location with Google Maps Generate discount coupons that attract traffic Encourage rave reviews on Google Places and Yelp—and respond effectively to online criticism Easily create powerful in-store cell phone advertising with QR codes Improve your Google Search rankings Manage online impressions and get detailed feedback through the Dashboard Build a low-cost Adwords campaign that integrates with Google Places Register your book at informit.com/register for convenient access to updates and corrections as they become available.

verified business on google: Developments in Information and Knowledge Management

Systems for Business Applications Natalia Kryvinska, Michal Greguš, Solomiia Fedushko, 2023-03-18 This book presents a combination of chapters assembled in different fields of expertise. The book examines different aspects of business knowledge from a philosophical and practical standpoint. This data helps modern organizations by providing valuable insights and suggestions for future research and results. The increasing number of business disciplines studied necessitates implementing effective analytics practices within organizations. This book explores disciplinary and multidisciplinary concepts and practical techniques to help analyze the evolving field.

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verified business on google: Mastering Local SEO Sayed Hasan, 2024-11-10 the digital age, local visibility can make or break a business. Mastering Local SEO by Sayed Hasan is a comprehensive guide designed to help businesses of all sizes navigate the intricacies of local search engine optimization. This ebook covers the essentials of Local SEO, showing readers how to attract local customers effectively by enhancing online presence and ranking higher in search results. From building an optimized Google My Business profile to mastering citation building and managing customer reviews, this book provides actionable steps, real-world examples, and practical insights. Sayed Hasan's expertise guides readers through proven strategies to improve online visibility within their target areas. With easy-to-follow advice on technical SEO, keyword strategies, mobile optimization, and link-building, Mastering Local SEO ensures that readers have everything they need to drive traffic and grow their business locally. Whether you're a business owner, marketer, or SEO professional, this ebook offers invaluable knowledge on positioning your brand in local searches and converting online interest into real-world sales.

verified business on google: Google My Business Laura Maya, 2018-01-23 Learn how to set up, use and get the most out of Google My Business! With Google handling more than two trillion searches a year, and nearly half of those having local intent, it's safe to say that having a local presence for your business is huge. And that all starts with a Google My Business listing. Well, here is an excellent opportunity to harness all the persuasive power of Google My Business Platform, claim your business on Google Maps, building your website's authority and boost your business Local consumers are increasingly searching online for shops, grocery stores, restaurants, car

dealers, realtors and other businesses in their local area. According to Google, four out of five people use search engines to find local information, like a company's business hours, address, phone number, online reviews, busy times and more. Have You Taken a Look at Google's Local Listing Platform? Google's new listing platform "Google My Business" has replaced Google+ Local and Google Places; instead, you will use Google My Business to manage your search, Maps, and Google+ account all from this ONE convenient location. Getting a local business listed on Google My Business (GMB) and other online directories is one of the fastest and easiest ways to get a local business to start showing up for local search results on Google. Before we dive in further, let's take a look at some facts:

- 72% of consumers who perform a local search visit a store within 5 miles distance.
- 50% of local searches lead to store visits within one day.
- 78% of Local mobile searches result in an offline purchase.
- 51% of smartphone users have discovered a new company or product when searching from their smartphone.
- More Google Searches takes place on mobile devices then on computers in 10 countries including US and Japan.
- Businesses with detailed and complete online Google My Business listings are twice as likely to be considered reputable by consumers.
- Adding photos to your business listing will drive 42% more requests for driving directions on Google Maps and 35% more clicks to your website.

In today's digital marketing and advertising economy, Google is the number one way that your prospects and new customers are going to gather information about your business. In this high-impact Training Guide, we'll walk you through the exact process of making a successful Google My business profile step by step and optimizing it for best performance.

verified business on google: *Google It* Newton Lee, 2016-10-23 From Google search to self-driving cars to human longevity, is Alphabet creating a neoteric Garden of Eden or Bentham's Panopticon? Will King Solomon's challenge supersede the Turing test for artificial intelligence? Can transhumanism mitigate existential threats to humankind? These are some of the overarching questions in this book, which explores the impact of information awareness on humanity starting from the Book of Genesis to the Royal Library of Alexandria in the 3rd century BC to the modern day of Google Search, IBM Watson, and Wolfram|Alpha. The book also covers Search Engine Optimization, Google AdWords, Google Maps, Google Local Search, and what every business leader must know about digital transformation. "Search is curiosity, and that will never be done," said Google's first female engineer and Yahoo's sixth CEO Marissa Mayer. The truth is out there; we just need to know how to Google it!

verified business on google: Google My Business 3.0 Training Guide Laura Maya, 2020-08-15 Google My Business (GMB) is an essential tool for businesses today and for the future. Although Google My Business has been around for a long time, it has grown in its importance as more users use search engines to find information about a local business, even more so during the COVID-19 pandemic. Here is an excellent opportunity to learn how to use Google My Business to generate trust with your customers, increase customer expansion for your business, and help companies' cash upon more ROI. Google My Business is a powerful tool that can transform how you drive customers to your local brick and mortar business and further develop trust with new and existing customers. If you have not claimed your business and/or optimized your profile recently on Google, there is no better time than the present.

- It has been reported that 46% of all Google searches are looking for local information. Many of those searches result in, "Zero-Click Searches".
- Research shows that 92% of online buyers like to compare brands online before buying something. And most of them head to Google Search to find businesses they would like to purchase from.
- Additionally, 49% of all Google My Business listings get more than 1000 searches every month, while 96% of the listings are seen 25 times per month, at least.
- 56% of the people who see your GMB listing will click through to your website, while another 24% will call your business directly. That is great news for businesses that want to survive and thrive despite the challenging economic conditions.

Google My Business 3.0 ! This guide will discuss why your Google My Business listings are important for your local SEO strategy, as well as the process of creating and optimizing your listing and all the answers about utilizing this platform. All in all, it is jam loaded with information on how you can increase your visibility on Google and rank higher and drive more customers to your

business. This ebook covers some of the following important features including : • What is the importance and benefits of having a Google My Business Listing in present times? • Important Google My Business Covid-19 Updates – changes done by Google during the pandemic. • AN overview of Latest and awesome new Google My Business Features for your Business • Google My Business Technical Set up Guide covering all How To's – step by step This is a comprehensive ebook on creating a successful and well optimized GMB listing which is crucial to getting in front of your customers before the competition. Google My Business complements your existing website by giving your business a public identity and presence with a listing on Google, the most popular search engine in the world.

verified business on google: Five Stars Gradiva Couzin, Jennifer Grappone, 2013-12-24

Create positive visibility for your business with this essential roadmap Everyone now understands the importance of online reviews on sites such as Yelp. This unique book helps you influence the process and leverage the results to increase sales and revenue. Five Stars is the perfect guide to a timely and crucial marketing tactic for today's savvy small business owners and marketers. Find out how to get more (and better) online reviews for your business, track and monitor them, leverage them effectively in social media and elsewhere, and handle negative reviews with aplomb. Packed with tools, techniques, and great case studies, this practical book is what you need to grab the reins, shape the online conversation, and get reviews that sell. Shows you how to get and leverage online reviews from websites such as Yelp and niche sites related to your business Explains tools, techniques, and tactics you can use to start shaping conversations and building positive visibility Demystifies a complex topic, empowering you to make the most of this valuable marketing tactic Written by the expert author team of the popular and practical SEO_An Hour a Day books; the authors offer a similar task-based approach to help you succeed If you're a retail, service, or e-commerce marketer, you won't want to miss Five Stars: Putting Online Reviews to Work for Your Business.

verified business on google: Digital Marketing using Google Services Balu, 2015-01-24 Digital Marketing using Google Services book Aim of this book: To make your Website listed in Google Search. We have classified our chapters into five categories "Analysis", "Organic Promotion", "Paid Promotion", "Tracking Your Website Visitors" and "Monetize your Website". Analysis Step 1: Start with analysing your business trends by reading Chapter 1 Google Trends. Step 2: Find your online competitors and their strategy by reading Chapter 2 Competitor Analysis. Step 3: Create or Alter your website with required components to improve visitor engagement by reading Chapter 3 Website Strategy. Organic Promotion Step 7: The best way to make your website listed in Google Search Results for local search queries related to your business is through Google MyBusiness. Do not skip any sections in this Chapter 4 Google MyBusiness. Step 8: The next step is to make your website listed in Google Search Results for any search queries related to your business by following Chapter 5 Search Engine Optimization. Step 9: Google provides priority to informative videos in Google Search. Create few videos about your products & services. Post it in YouTube. We also have few tips for your videos. Follow this Chapter 6 YouTube. Step 10: Social Media is your key for Branding. I would suggest you to start with Google+, Facebook, LinkedIn and Twitter by creating business pages today. As your business page becomes popular, your business page and website get higher ranking in Google Search. We have described these in Chapter 7 Social Media Optimization. Paid Promotion Step 11: If you want to place Ads in Google, read Chapter 8 Google AdWords. Start by creating Simple campaign targeting Google Search as described in this chapter. You may also want to read Google Display Network and YouTube Ads section to promote your Branding. Tracking Your Website Visitors Step 4: To track visitors and leads, you will be asked to update your website with many setup codes. Google Tag Manager makes this process simple by setting up one time setup code on your website. Read Chapter 9 Google Tag Manager to learn more about it. We strongly encourage you to use Google Tag Manager. Step 5: It is important to analyze your website's visitor statistics to improve your Revenue. Google Analytics is a tool used to track your website visitors. Read Chapter 10 Google Analytics to setup, analyze and improve your website user engagement.

Step 6: You should inform Google about your website details to crawl (read) all your webpages. To submit your website details, read Chapter 11 Google Webmaster Tools. Monetize your Website Step 12: Chapter 12 Google AdSense guides you to get started with gaining some money from your active website. If your website is new or just building content, I would suggest you to skip this until you have a website with proper content in place. Editor's Note Getting started with Digital Marketing for your website is quite easy. Similar to an offline business, being active online is what Google expects from you in order to make your website come up on Google Search. A little bit of effort and time is required in this process. This book will guide you through the process of Digital Marketing in a step by step approach. Who should read this book? 1. Business owners who need to promote their business on their own through Internet. 2. Entrepreneurs who wish to get started with their very own Digital Marketing business. 3. Digital Marketing Agencies who feel the necessity to train their employees on Digital Marketing approach 4. Students who want to learn and perform research on Digital Marketing. 5. Marketing, Sales, Business Development and Advertising Professionals who require a thorough knowledge about Digital Marketing to efficiently plan and manage a team. All the best. Get Started.

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