

rfi in business

rfi in business is a critical process that organizations utilize to gather information from vendors and suppliers to inform their decision-making. Request for Information (RFI) serves as a preliminary step in the procurement process, allowing businesses to explore options, evaluate capabilities, and understand the market landscape. This article delves into the purpose of an RFI, the key components involved, the RFI process, and the benefits of implementing RFIs in business transactions. Through this exploration, readers will gain a comprehensive understanding of how RFIs function as an essential tool in strategic sourcing and supplier management.

- Understanding RFI in Business
- The Purpose of an RFI
- Key Components of an RFI
- The RFI Process
- Benefits of Using RFIs
- Common Mistakes to Avoid
- Conclusion

Understanding RFI in Business

An RFI, or Request for Information, is a formal process used by organizations to solicit information from suppliers before making significant purchasing decisions. It is particularly prevalent in industries where companies require detailed knowledge about potential vendors to meet specific needs. An RFI is not a request for a proposal or pricing; rather, it aims to gather qualitative and quantitative data that can assist businesses in understanding the capabilities of different suppliers.

The RFI process is often the first step in a larger procurement strategy that may include Requests for Proposal (RFP) or Requests for Quotation (RFQ). By initiating an RFI, businesses can create a structured approach to vendor selection, ensuring they consider multiple facets of potential partnerships.

The Purpose of an RFI

The purpose of an RFI in business can be multifaceted, serving several key functions that are vital for informed decision-making. Organizations often utilize RFIs when they seek to clarify their requirements and explore the solutions available in the market. This process allows them to identify potential vendors and their capabilities, helping them shortlist suppliers for the subsequent steps in the procurement process.

Exploring Market Options

One primary goal of an RFI is to explore the various options available in the marketplace. Companies can gain insights into different suppliers' products, services, and technologies. This exploration can lead to innovative solutions and new partnerships that may not have been previously considered.

Assessing Vendor Capabilities

Another critical purpose of an RFI is to assess the capabilities of potential vendors. Businesses can evaluate supplier expertise, experience, and resources, which helps in determining if they can meet specific project requirements. This assessment is crucial for mitigating risks and ensuring that chosen vendors align with the organization's goals.

Key Components of an RFI

An effective RFI contains several key components that ensure it gathers the necessary information from potential suppliers. Each element serves a specific purpose in facilitating clear communication and comprehensive responses.

- **Introduction:** This section outlines the purpose of the RFI and provides context for the suppliers.
- **Company Background:** A brief overview of the requesting organization, including its mission and objectives.
- **Scope of Work:** Clear specifications of the project or service requirements to guide the suppliers in their responses.
- **Questions for Suppliers:** A list of questions that suppliers must answer, focusing on their capabilities, experience, and solutions offered.
- **Response Format:** Instructions for how suppliers should format their responses, ensuring consistency and ease of evaluation.

- **Submission Guidelines:** Details on how and when to submit responses, including deadlines and contact information.

The RFI Process

Implementing an RFI involves a structured process that guides organizations from initial conception through to the analysis of supplier responses. Understanding each stage of this process is essential for maximizing the effectiveness of RFIs in business.

Preparation

The first stage involves thorough preparation, where organizations identify their needs and objectives. This preparation includes defining the project scope and determining the information required from suppliers. Clarity in this stage lays the groundwork for a successful RFI.

Distribution

Once the RFI is prepared, it is distributed to potential vendors. This may involve reaching out to a select group of suppliers or publishing the RFI more broadly, depending on the organization's strategy. Effective distribution ensures that the right suppliers are informed and able to respond.

Evaluation

After receiving responses, businesses must evaluate the submissions based on predefined criteria. This evaluation process may involve scoring systems or comparative analyses to determine which suppliers best meet the organization's needs. This stage is critical for identifying the most promising candidates for further engagement.

Benefits of Using RFIs

RFIs offer numerous benefits that enhance the procurement process and contribute to better decision-making. Understanding these advantages can encourage organizations to effectively implement RFIs in their business practices.

- **Improved Supplier Insight:** RFIs provide a wealth of information about

potential suppliers, enabling organizations to make more informed choices.

- **Risk Mitigation:** By thoroughly assessing vendors before engaging further, businesses can reduce the risks associated with vendor selection and project execution.
- **Enhanced Competition:** An RFI can stimulate competition among suppliers, leading to better pricing and innovative solutions.
- **Streamlined Procurement Process:** By clarifying requirements upfront, RFIs can streamline the subsequent RFP or RFQ processes.
- **Foundation for Future Relationships:** Engaging with suppliers through RFIs can establish a foundation for long-term partnerships.

Common Mistakes to Avoid

Despite their advantages, organizations can make mistakes during the RFI process that hinder its effectiveness. Being aware of these common pitfalls can help businesses navigate the RFI landscape more successfully.

Vague Requirements

One common mistake is providing vague or unclear requirements. If suppliers do not fully understand what is needed, their responses may be irrelevant or incomplete, leading to confusion in the evaluation process.

Overlooking Supplier Communication

Another issue is neglecting to maintain clear communication with potential suppliers throughout the RFI process. Ensuring that suppliers have a point of contact for questions can facilitate better responses and enhance the overall process.

Insufficient Time for Responses

Organizations sometimes underestimate the time suppliers need to prepare their responses. Providing adequate time for suppliers to gather information and formulate their replies is essential for obtaining quality submissions.

Conclusion

In summary, the RFI in business is a vital tool that facilitates informed decision-making in supplier selection. By exploring market options, assessing vendor capabilities, and following a structured process, organizations can effectively leverage RFIs to enhance their procurement strategies.

Understanding the key components of an RFI and avoiding common mistakes can lead to improved outcomes and stronger supplier relationships. As businesses continue to navigate complex procurement environments, the strategic use of RFIs will remain a critical component of successful vendor management.

Q: What is the difference between an RFI and an RFP?

A: An RFI (Request for Information) is primarily used to gather information about suppliers and their capabilities, while an RFP (Request for Proposal) solicits detailed proposals and pricing from vendors for a specific project or service after the RFI process has narrowed down potential candidates.

Q: When should a business issue an RFI?

A: A business should issue an RFI when it is unclear about the supplier options available, requires additional information to clarify its needs, or wishes to gather insights about the market before moving to the next steps in its procurement process.

Q: How long does the RFI process typically take?

A: The duration of the RFI process can vary widely depending on the complexity of the requirements and the number of suppliers involved. Generally, it can take anywhere from a few weeks to several months, including time for preparation, distribution, and evaluation of responses.

Q: Can an RFI lead directly to a purchase decision?

A: While an RFI does not typically lead directly to a purchase decision, it is an important step in the procurement process that informs subsequent actions, such as issuing an RFP or RFQ, which may lead to a purchase decision.

Q: What are some best practices for creating an RFI?

A: Best practices for creating an RFI include being clear and concise in the requirements, providing a structured response format, allowing sufficient time for suppliers to respond, and facilitating open communication for any

questions suppliers may have.

Q: Who is typically involved in the RFI process within a company?

A: Typically, stakeholders from procurement, project management, and relevant technical teams are involved in the RFI process to ensure that all necessary perspectives and requirements are considered.

Q: What role does technology play in the RFI process?

A: Technology can enhance the RFI process by providing platforms for easier distribution, collaboration, and evaluation of responses. Many organizations use procurement software that streamlines the RFI workflow and improves data management.

Q: How can businesses ensure they receive quality responses to their RFIs?

A: Businesses can ensure quality responses by clearly defining their requirements, providing comprehensive background information, and encouraging suppliers to ask questions for clarification before submitting their responses.

Q: Is it necessary to use an RFI for every procurement process?

A: No, it is not necessary to use an RFI for every procurement process. RFIs are most beneficial in complex projects where multiple options need to be evaluated. Simpler purchases may not require the same level of information gathering.

Q: What happens after an RFI is completed?

A: After an RFI is completed, the organization typically analyzes the responses to identify potential suppliers for further engagement, often moving on to the RFP stage to solicit detailed proposals from shortlisted vendors.

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rfi in business: Contract and Commercial Management - The Operational Guide Katherine Kawamoto, Mark David, Tim Cummins, 2011-11-11 Almost 80% of CEOs say that their organization must get better at managing external relationships. According to The Economist, one of the major reasons why so many relationships end in disappointment is that most organizations 'are not very good at contracting'. This ground-breaking title from leading authority IACCM (International Association for Contract and Commercial Management) represents the collective wisdom and experience of Contract, Legal and Commercial experts from some of the world's leading companies to define how to partner for performance. This practical guidance is designed to support practitioners through the contract lifecycle and to give both supply and buy perspectives, leading to a more consistent approach and language that supports greater efficiency and effectiveness. Within the five phases described in this book (Initiate, Bid, Development, Negotiate and Manage), readers will find invaluable guidance on the whole lifecycle with insights to finance, law and negotiation, together with dispute resolution, change control and risk management. This title is the official IACCM operational guidance and fully supports and aligns with the course modules for Certification.

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experienced significant growth over the past few years, driven by the increasing demand for accurate motion sensing devices across various sectors such as automotive, aerospace, healthcare, and consumer electronics. Accelerometers have become essential components in a wide range of applications, including navigation systems, gaming consoles, and wearable devices. The market is characterized by rapid technological advancements, leading to the development of smaller, more precise, and energy-efficient accelerometers.

2. Market Segmentation: The market for accelerometers can be segmented based on technology (MEMS-based accelerometers, piezoelectric accelerometers, and others), application (automotive, aerospace, industrial, healthcare, consumer electronics, and others), and geography. MEMS-based accelerometers dominate the market share due to their compact size, low cost, and high accuracy, making them ideal for various applications.

3. Regional Analysis:

- North America: The United States and Canada lead the market due to the presence of key manufacturers and technological advancements in the region.
- Europe: Countries like Germany, France, and the United Kingdom are major contributors, driven by the automotive and aerospace industries.
- Asia-Pacific: China, Japan, and South Korea are witnessing significant growth, fueled by the expanding consumer electronics market and increasing investments in research and development.

4. Market Drivers:

- Technological Advancements: Ongoing research and development activities are leading to the introduction of advanced accelerometers, enhancing their sensitivity and accuracy.
- Growing Automotive Industry: Increasing demand for accelerometers in automotive safety systems, vehicle navigation, and stability control systems is driving market growth.
- Rising IoT Adoption: Accelerometers are integral to IoT devices, boosting demand for motion sensing components.
- Healthcare Applications: Accelerometers play a crucial role in medical devices, wearable health monitors, and telemedicine, contributing to market expansion.

5. Market Challenges:

- Intense Competition: The market is highly competitive with numerous established players, leading to price wars and margin pressures.
- Supply Chain Disruptions: Global supply chain disruptions and shortages of raw materials can hinder manufacturing processes.
- Regulatory Compliance: Adherence to stringent regulations and quality standards poses challenges for manufacturers.

6. Opportunities:

- Emerging Economies: Untapped markets in developing countries offer significant growth opportunities for accelerometer manufacturers.
- Smart Industry: Accelerometers are vital for predictive maintenance in smart manufacturing, opening avenues for market expansion.
- Collaborative Partnerships: Collaborations with technology companies and research institutions can lead to innovative product developments.

7. Future Outlook: The accelerometer manufacturing industry is poised for substantial growth, driven by the proliferation of IoT devices, advancements in sensor technologies, and the increasing integration of accelerometers in emerging applications such as virtual reality and robotics. As industries continue to demand precise motion sensing solutions, the market is anticipated to witness steady growth globally.

Conclusion: In conclusion, the global accelerometer manufacturing industry is thriving amid technological innovations and increasing applications across diverse sectors. While challenges exist, strategic partnerships, innovation, and market diversification will be key to overcoming these hurdles. Manufacturers must focus on research and development, quality assurance, and exploring new market segments to stay competitive and capitalize on the growing demand for accurate motion sensing devices worldwide.

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rfi in business: Enterprise Architect's Handbook Dr. Vishwakarma J S, 2022-09-20 Build Enterprise Systems Right KEY FEATURES ● Access to real-world design and building resources, including tools, templates, and more. ● Real-world examples and step-by-step instructions on what to avoid as you begin your enterprise architecture journey. ● Proficiency in all stages of the architecture and design deployment process. DESCRIPTION These days, more than ever, enterprise architects are the driving forces behind digital transformation initiatives and the vital link between IT and business. This book enables the readers to become self-sufficient Enterprise Architects by enabling them to understand the business strategy and design the technology landscape, encompassing systems, data, applications, platforms, and enterprise tools, following that strategy.

To comprehend the technology landscape, topics such as Stakeholder Matrix, HeatMaps, Value Stream Mapping, ERDs, Infrastructure, and Network diagrams are discussed in depth in this book. The book also covers numerous approaches for measuring the effectiveness of architecture implementation, including Balanced ScoreCards, OKRs, and Value Drivers – Design Thinking. This book instructs readers on how to create data pillars for complex, interconnected corporate systems. The book teaches you how to implement various architectures, including service-oriented architecture. It describes and illustrates popular tools used by Architectural teams and professionals. The primary objective of this book is to match business requirements with the technical infrastructure that supports the service delivery team, business development team, and IT Integration team. This book ensures that the technologies chosen and how they are applied, satisfy the business goals of organizations and their customers. WHAT YOU WILL LEARN ● Architecture Strategy and Frameworks like TOGAF. ● Enterprise Architecture Maturity Assessment. ● Architecture Design and its Model Development. ● Selection of tools for Database, Application Design, Security, and Enterprise. ● Storage, Cloud Computing Infrastructure, and Application Deployment. ● Proof of Concept, Technology Stack Analysis, and Vendor Selection. ● Architecture Audit and Compliance, Data Governance. WHO THIS BOOK IS FOR Enterprise Architects, Business Managers, Technology Advisors, Functional Consultants, and Solution Architects who play a critical role in implementing the business plan into action through technology enablement will find a wealth of useful information in this book, whether they are just starting their journey or have years of experience under their belts. TABLE OF CONTENTS 1. Understanding Your Organization's Current Landscape - Complexities and Priorities 2. Strategic Direction, Value Drivers, and Expected Business Outcomes 3. B.A.I.T (Business Processes, Application, Information and Technology) in Context 4. Mind the GAP 5. Future Needs Perfect Execution - Setting Stage 6. Let's Set the Course for Enterprise Architecture 7. Strategic Themes and Architecture Enablers 8. Getting Started with Architecture Framework and Building Blocks 9. Defining the Architecture - Getting It Right 10. Solution Architecture and Roadmap 11. Architecture Governance 12. Architecture Tool and Reuse (ARIS as Sample) 13. Let's Get it Done - Transition and Tracking

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decisions that best meet unified objectives.

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<https://www.youtube.com/watch?v=7duPNQCp-w4> : I was researching and writing FOR A JUDGE all the way along (I always had drive to do her proud since contact - she has too-nice a face, and definitely manner (She CARRIES Herself, Perfectly), not to smile ...

<https://www.youtube.com/watch?v=WTetM-jo83M> I remember thinking "I'm going to win her writing a book on Her subject...but what do I know about The Law of income tax!!? Everyone will tell you about the forms and the math...but She looks at it, humbly, maturely, from a gentle, - serious and simply sincere - feminine, dry, 'lawyerly' perspective, all w/ professional "curiosity" - as anyone in a scientific academic stream should have to excel...from the cases of fact, Judges, and, ACT, a beautiful woman, with a highly insightful, at-that-early-stage studious mind...THAT, I'll remember and treasure on my death bed. More than a mere tax accounting teacher: a pending GREAT lawyer too!" - who did pan out, YOU, prepared me so so so well - All By Yourself: ALL my successes, before and afterwards, are yours, all my failures are mine alone! YOU, got ME to "LIVE IN" court-rooms all my life Kim - where the qualified adjudicate the punishing of Act-violators who stain our Cdn landscape w/ their contempt for it, rather than build it, and the "paternally"-caring back-bone of the country is unquestionably acknowledged and accepted. THIS IS WHERE WE DETERMINE OUR LIVES, THIS IS WHERE, AS A SOCIETY, grossly and minutely, we regulate and govern ALL ourselves, You captured my heart on contact - from "where I came from" - where "I, Lyndon Maither" could apply myself, the mind would mature the more I "studied your language", in time. You, showed me Great Light Kim! Where I applied myself. YOU earned well and can rest on your laurels, and I Will Only Honour Them. <https://www.youtube.com/watch?v=sMmTkKz60W8> - for us all (Crowns who only-possible logically process, - and their law student aspirants I get to now help - to Judges for the only-possible stern logical outcome - adhering to our law, to be followed by lay-observers for them to TRY to learn and adhere also)... <https://www.youtube.com/watch?v=cPtMgsN8Tpo> ...for only all of your immortal utter beauty Kim, (hard work - to carry The Standard, and v successful effort, and life-long integrity) into perpetuity now...<https://www.youtube.com/watch?v=izZtr5g-4WY> So, of course this book is about and for You Kim: it's your very language - that You started me with - the imposition and collection of income taxes, which is secularly universal - "The Simplier 'Yes/No' Question" - fact-meeting-Act: as said, "I just took it and RAN". AND, just what would I know about it? (While you wouldn't want me to actually practice the avoidance of tax with trusts - which I never did, where I canvassed as many issues as possible...I did write You a foundational specimen on partnerships, w/out pointing out any weaknesses as well. All, cognizant of THESE RIGHT HERE embedded provisions, that you were there to teach me, 38 years ago: the payment of tax. ...you'll note the deep questioning of all case circa when it comes to the others: THESE I never questioned, only illustrating.)

https://www.youtube.com/watch?v=cPtMgsN8Tpo&list=RDcPtMgsN8Tpo&start_radio=1 ...

<https://www.youtube.com/watch?v=rmydvz5uyGA> BECAUSE, I DON'T research and write books on the imposition/application of "only our very" Law (whatchya think, of my Life's work? Everything did indeed come from YOU Kim...), with its Investigatory Procedures (to be cherished for adherence to/severely sanctioned for break-down) as is the instance w/ this one, and the judicial cases that they generated (giving you solid steady guidance, in our less reasoned always darkly-ulteriorly-motivated present World), which are created out of love for US ALL by ALL of US, for ANYONE ELSE: and that started in 1987, which I never out-grew, staying forever young. ..."Miss Neufeld, is it true that a little bit of law can get you into a lot of trouble, because, the ITA is a little bit of law isn't it?"

https://www.youtube.com/watch?v=RRfASjZu9mI&list=RDRRfASjZu9mI&start_radio=1 [My eyes are sore: you're The Person who alleviates that...because I read that case too.] ... it's a great reason to live: that I did, indeed! From meeting You Kim.

https://www.youtube.com/watch?v=NGorjBVag0I&list=RDNGorjBVag0I&start_radio=1 Lyndon Maither, The Most Intensive of Love happened to me when I was 23...in the form of a tax professor...my Queen of Wisdom, of Rightful, Respectable Adoration, and about as strong plutonic can be: a Sacred Place for me, The Mother of my Mind and Spirit (who taught me how to read, and to write, of a Act, and facts 'meeting it', right from Her start)...of my moral disposition.

https://www.youtube.com/watch?v=6jG8qcnicKI&list=RD6jG8qcnicKI&start_radio=1 When I had nothing, She gave it to me thru my inadvertant need and dedication to please Her - and I HOPE there's only one way to win a towering lawyer's heart: develope your mind - the 'Pure Addiction. [As my 'questions' she implicitly performed A+'s on I remember thinking, I'll do ANYTHING for her chuckles!, hoping She'd find me in Her Law Library whispering shyly to myself HERE I AM! like 'Amy Farrah Fowler of TBBT fame, writing, HER, two such good books NO ONE will hold a light to them. ...darn joke, what else was I to do..with what I had? I was 'deemed to be in That Library'...took me a year and a half to figure out I was LOST there too! ...maybe I still am eh.... ...errr... ok!!!?

https://www.youtube.com/watch?v=nRx-kk_opiI ...if I could take Your smile and chuckle [and obviously brains and accomplishments because], and go global...?

https://www.youtube.com/watch?v=xdD_P3s2wBw&list=RDxdD_P3s2wBw&start_radio=1

<https://www.youtube.com/watch?v=Y0pdQU87dc8>] That, has lasted my life-time. As I too worked hard with what I had, and accomplished too with same. ...

https://www.youtube.com/watch?v=Y0pdQU87dc8&list=RDY0pdQU87dc8&start_radio=1 The Lady chuckled at my one-liner when I was sincerely interested in getting to know her (I projected out she'd be a Great lawyer, a lot of people go on to do that, when I wanted to be one, so, follow the Best you see: and, I'm very detailed. How do you like my books on tax jurisprudence?

<https://www.youtube.com/watch?v=BRYqNfHcJsE> , so ya, She walks like an Eygptian... That respect prevaled towards all those who taught me all the way thru Concordia U.): I took my chance and worked, and lived a good life, fighting the Good fight, appreciating its beauty in peace at the end of all the strife I've lived. <https://www.youtube.com/watch?v=f7131IkiSCg> For us All. But, it all started with Her. <https://www.youtube.com/watch?v=HKh6XxYbbIc> Because when that's all you have, that's an awful lot. That's how you advocate for the community spirit and principles of your deceased parents - while honouring them (loyally settled in gratitude, where it all started and witnesses to my early life), survive on practically no money, truly be involved on best relations with practically everyone, forgive debt (your last 'money', to help that girlfriend/mortgagee), and ...share half an egg. <https://www.youtube.com/watch?v=RRLrKR6pOA8> We are all, but feathers on the breath of God. Everyone can be a reptile: you compelled me to be a mammal Kim...but I'm just so so tired.

[When you go to study at a Cdn University, you're there to STUDY - you're not there to make your clique chuckle w/ your smart-ass insulence, only to LEARN, to improve your MIND - TO CONTRIBUTE, TO YOUR WHOLE SOCIETY and ADVANCE KNOWLEDGE (but what do I know eh, having had TWO books on advanced commonwealth tax case analysis after 6 yrs in E. Cdn best law libraries, AS I WAS FINISHING a mere BComm in Accountancy, accepted in two law faculty libraries, for Kim, as always) - so while you may not have the resources or brain-power to 'be the best', you do tend to try to admire and respect your professors, remembering their syllables, hoping they'll remember you and you'll always have their basic guidance as you professionally mature. You're there to acquire maturity - by honestly immersing yourself in the milieu, as maturely as you can - w/out resentment/tongue-in-cheek or mere mouth honour (or worse). They're a COSMOPOLITAN 'World' where you meet and exchange thought on broad classes of issues with those from all parts of the World, not just those local. All true universities are. Concordia U. in Accounting was/is a GREAT university for that: it has no law program, let alone tax. Yet. Soon?

<https://www.youtube.com/watch?v=oQ0oImqUZ4c>] And that guided me, since 1987, to try to fill the World w/ love (except for '93-'95), giving a 61 yr-old's worn out polluted body. I tried to document it,

all along, as always. I left my mark, as fleeting emotive memories are the last to fade w/ a mental illness: strong bi-polarity from caring too much. <https://www.youtube.com/watch?v=MlVl6gkqRxU> This case compilation, meant to be d/loaded as merely a stepping stone to get you INTO as a mere intro to the case-stream, was put together in 2016. The law has evolved onwards, so use CANLII.org to acquaint yourself accordingly. Income tax is a cost of doing business in Canada. is a phrase I remember so well, from an accounting prof as she taught me the liability side of our Balance Sheet, a pro. [And you can ask Harris if there's almost ALWAYS an accrued tax liability, tho, maybe the NDP can try and still 'collect it' eh? I haven't forgot a thing about 'Concordia'.]

<https://www.youtube.com/watch?v=KVl5kMXz1vA> I have thought all along that I was brought into my existence to honour and adore you - from what I perceived in you in 1987, to what you did through your life! All of you: my pillars of intergity and discipline. Probably to what you'll do to the end of it Kim: a STANDARD that I never saw again! You've been the most satisfying of Dreams! End of my day (and days) always aimed for that since nothing compares to you. And I now know that I'll probably never see you again, and I wouldn't recognize myself anyway: I brought back the World, not just some puny flash-in-the-pan gang. And you and your like have been the mastheads of my ships. On my LinkedIn I note that I abide by law, not business goals, because of you all that I met at Concordia U., as I spent so much time in your Libraries and ors.

https://www.youtube.com/watch?v=N0tOm2mjWAw&list=RDN0tOm2mjWAw&start_radio=1 ...this gurl ain't no lawyer, just a singer looking for some bucks...!

https://www.youtube.com/watch?v=Zs3pIvHhUq8&list=RDZs3pIvHhUq8&start_radio=1 (I wonder if Madonna would cheapen herself to unethically disenfranchise the US Treasury through an artificial tax argument, like Sting once did to the Cdn? Because the attitude and taste can be popularly attractive to those who don't have, What do you truly do with your money and the US IRC?))

https://www.youtube.com/watch?v=yWcGtLbLBxs&list=RDyWcGtLbLBxs&start_radio=1 Anti-fraud Professional, Proud, with the same accomplished smile (not grin), 38 yrs later. Yes, little did we know, that I take care of the promoters too....the whole slew.

https://books.google.ca/books/about?id=z_fZEAAAQBAJ&redir_esc=y

https://books.google.ca/books?id=crfSEAAAQBAJ&printsec=frontcover&source=gbs_ge_summary_r&cad=0#v=onepage&q&f=false I only know lines, where things meet - how parties actions were as they interacted: that's what I've studied since 1987...

<https://www.youtube.com/watch?v=-BlBA590sE> though now I'm practically irrelevant, a bundle of known memories. [But, a line is a series of dots, and a dot can be an atom, with its characteristic electron elasticity, as you live in the pipe of a series of dots, intuitively sensing its 'ceilings and floors', curved or straight, ...as I first started getting up at 4:00 AM to redo calculus quizzes, before I met Kim, though 'back at school TO be a lawyer! this time!' (...when you don't know what one iz!). ~ ~ ~ 239 (1) Every person who has (a) made, or participated in, assented to or acquiesced in the making of, false or deceptive statements in a return, certificate, statement or answer filed or made as required by or under this Act or a regulation, (b) to evade payment of a tax imposed by this Act, destroyed, altered, mutilated, secreted or otherwise disposed of the records or books of account of a taxpayer, (c) made, or assented to or acquiesced in the making of, false or deceptive entries, or omitted, or assented to or acquiesced in the omission, to enter a material particular, in records or books of account of a taxpayer, (d) wilfully, in any manner, evaded or attempted to evade compliance with this Act or payment of taxes imposed by this Act, or (e) conspired with any person to commit an offence described in paragraphs 239(1)(a) to 239(1)(d), ~ ~ ~ ...yes Kim and your Al Capone, he did go to jail for tax evasion. THERE ARE QUITE A FEW WHO GET CHARGED AND CONVICTED: YOU CAN LOOK THEM UP ON CANLII.org - like anyone!

<https://www.youtube.com/watch?v=EoA6HqLai-Q> ...but OUR law talks about co-conspirators too. And maybe we all need more R. vs. eBay and its progeny. 2008 FCA 141 More auditors and fines do pay for a lot - collecting \$38.12 or Bentleys AND leveraged, tasteless, sheds, tho what can our population sustain? Maybe our population needs to be clamped down on, as the little guys are always, ALWAYS, looking for their little loop-holes, but in the arena of our tax law, of YES or NO,

only, who is more guilty and a contributor, he who offers or he who assents to or acquiesces? Bookkeepers swim in a sea of small business tax cheats out there (that's why I finally got back to picking up the CFE, for Cda), and that's where a vast amount of unsophisticated tax evasion occurs, since NO ONE wants to simply PAY THEIR, so called, DAMN TAXES, ridiculing those who have their own discipline to not cheat the Tax Man and sacrifice to NOT do it. But, you don't grow your country, any country, CHEATING its tax system!! REMEMBER THAT! BUT, I once wrote a bunch of books on tax law, and this is the one I put together on Collection / Enforcement / Prosecution. Just in case people didn't think I didn't know how, but never worked for the CRA as an employee. Grow a brain, discipline it to want more and add to it while you can, then maybe try your hand at adding to the milieu w/ your own: maybe yours will encompass the evolving, thankfully growing spirit thereof in your time too. Kim got me to study tax law, I merely got to make it my life-long study.

<https://www.youtube.com/watch?v=s1gr3KGxUjc> Kim Neufeld, CA only was a Sessional Tax I Professor in 1987 when I took her class, wanting to be a lawyer too. She moved on from it in her professional life, I stuck w/ it and focused perhaps too much wanting to specialize in tax, thus the reason to spend 5-6 yrs cloistered in Cda's Eastern Law and or. Libraries, where ideas meet, in front of Judges. I learned a lot there. And then I met Larry Jacobson teaching Professional Tax at Concordia, last class (Ya Kim, I'm 'that guy' who stuck around. I grew highly addicted to 'your magic'...that's my 'personal mortgage' to you: owed into perpetuity. An Ode to a Very Very Particular 'Law' Professor: who gave me a SPECTACULAR honest hard-working life...and got me to 'pay my dues, early'.) This is why you shouldn't argue and BE PATRIOTIC as a bookkeeper/client/business-man: if you prosper, contribute! THE MONEY HAS TO COME FROM SOMEWHERE!!! <https://www.youtube.com/watch?v=pdNRNDrgKTE> (In my idealist World there's hardly any 'what's mine is mine: what's yours is yours': I don't like hogs or extreme capitalism - just contributions to everyone else.) I could just as easily show you vids on our health care system, since we do have to pay for that: In fact, why don't you inform yourself by looking up some shorts on Youtube. But sorry, We tax the wine too!...better than poisoning yourself operating a basement coke-bottle still... It was Kim who set me off on this path of, God knows, World.... YOU TOO, GET TO HELP BUILD A COUNTRY! As advised by the Person at the Podium: you're just as important as they are, but they have far broader responsibilities... You have a far more narrow scope of responsibilities: work if you can w/out mental/physical disability, don't break the laws of the country to draw our resources in our courts and prison, and pay YOUR TAXES: that's all, NOTHING compared to an elected official carrying the yoke of a public office. In other words, be a simpler consuming constructive citizen. So, don't complain about the quality of the wood or the size of the nails...just get busy. Since IT IS The Best Deal In Your Life, for what others, professionally and legally compliant and caring, use it to Your Benefit! [I once spent the better focus of my life in the taxation of trusts and estate planning, heard the phrase where there's a will there's a way. Have you? BTW, that got me pretty far. Where can your will lead you!? [IF YOU SPENT AS MUCH TIME SCHEMING TO NOT PAY TAX ON ACTUALLY MAKING THE MONEY JUST IMAGINE WHERE YOU'D BE, eh?]

Keep applying, your thoughts and 'keep your stick on the ice'.]

<https://www.youtube.com/watch?v=PXzauTuRG78> <https://www.youtube.com/watch?v=KVL5kMXz1vA> <https://www.youtube.com/watch?v=cPtMgsN8Tpo> This is what making studying tax gave me: am I qualified yet? <https://www.youtube.com/watch?v=i79X9qb7eQ8> START, with TAX!! If you want to study law, anywhere in this World, sharpen your mind with tax law. As you fall endlessly in love with your Teacher. From there you'll be able to reach out to ors.

https://www.youtube.com/watch?v=yf12NEW8wPk&list=RDyf12NEW8wPk&start_radio=1 Volunteer to always collect and pay: Don't cheat and don't let others!

<https://www.youtube.com/watch?v=IsoqRvYqWDg> After all, do you like the condition of this country? Its homeless camps, its food programs, its small business environment, its entrepreneurial environment, its academic environment, its EFFICIENCY and its TRADE w/ The World, its VERY HUMANITY? We have great dreams in Canada: and we can systematically work towards realizing them, individually, jointly, or en masse. BUT, the government NEEDS its money - BECAUSE IT'S -

ALL OF US - OUR MONEY! Would you stop a purse-snatcher, NOT house a wild-fire victim when you could, NOT respect law enforcement when responding, NOT CONTRIBUTE when it would be such a great warming experience, for everyone? PAY YOUR TAXES! It's a MORAL OBLIGATION! On each and every one of us! Complain all you want about what they do with it - THERE ARE PLENTY OF CHECKS AND BALANCES on that - BUT THE SYSTEM WORKS. Do YOU manage YOUR resources as well!? https://www.youtube.com/watch?v=sSN_MSigsM So please don't grow cynical: just CONTRIBUTE, HONESTLY. AND, BE PROUD OF IT. There is no Limitations on tax evasion - it's an indictable: it's a CC offence and it's a very slippery slope when you start, and you don't want to be looking back 10 years, etc. when a junior investigator gets the bit between his teeth in your life, and they have all the time in their World and resources to do it: THEIR CALLING, honing it all along thru experienced supervision! As I have myself seen spoken, the CRA can tell you how much sliced bread costs, in Nova Scotia - we have the best databases in the country. Better not lie to him (now I know why he was smiling so much) - and net worth assessments can be acute - down to \$100. <https://www.youtube.com/watch?v=zliA4SM3LEY> <https://www.youtube.com/watch?v=rY0WxgSXdEE> <https://www.youtube.com/watch?v=cyZdgmBzguk> This tome of case compilation was meant for you to read, thoroughly, and Yes, I did read them, like you should too: there are no short-cuts to developing your mind. KNOW THE LAW! And follow it! Since in your hands money, individually, is, while rare and squeezed, it's much more useful to the experts who enact and administer our laws. Our ITA law has moved on from this, thankfully CRA's ability to collect has been honed to high finesse to ferret out tax cheats/advisors. Perhaps it's just a question now of having more acute collection capacity/technique, court capacity and jails, since why so many...Why So Few!? I've seen my share of tax cheats and larger fraud artists in my life: when do we all say ENOUGH IS ENOUGH, and collect! WITHOUT a glitter in our eyes...since there's only ever One truth, with all its contributing attendant reason: it's OUR money too! I was noting on LinkedIn a populace website the other day that someone was criticizing the CRA for sending out a FORM 38.12 collection letter. Everyone 'jumped on and laughed' unfortunately. No one commented about when that same process spending that same stamp and envelope sends out a demand letter for \$480,000 or \$3,800,000 'coz then you know you've garnered the attention of The Whole Glory of Our Processes and - Our - Teams. And this is why this book is about collection etc thereof. It was composed a long time ago, but its principles, its processes and committed people remain the same: Thankfully for us all. Not much gets by the CRA: we rely on them for the collection of our funding, so why cheapen yourself, needing it all, when your parents didn't bring you into this World to NOT contribute if you could, legally, and you have a great chance to be a simple warmly-hearted philanthropist: legal and settled? Tax evasion is ILLICIT! It's A LIE you're perpetrating on the World and it cheapens you - you're CHEATING the application of the King's statute/regs to YOURSELF and your OBLIGATIONS to those who don't (how would you like it if EVERYONE, everyone, did that to you? - just like you would stealing a purse or running a traffic signal, thinking You're more important and the law doesn't apply.): like your first tasting of a environment that you think you can handle as EVERYONE is telling you to NOT! I've met MANY who think they can stop some day, but they become addicted: after all A little pinch here won't hurt? when it's THEFT, on EVERYONE! And the line is fine, but don't go near it, since I have met enough who can't control themselves. [That all leads to an underground economy and more illegalities 'once that ball gets rolling'. Wanta go there? For yourself and your fellow stranger? 'Neighbour'?] After all, would you LIE to your parents when they know or could investigate your dealings like the back of their hand? YOU'D BE STUPID TO as they too were sent into the World like lambs amongst the wolves and had to grow to having YOU!!! ...You were born in a hospital in Cda and had your care - at least one time in your Cdn life - taken care of there, like your parents - or, would you disrespect them too/your family's pedigree/name - where do you think that ALL comes from!!!? The NEED to avoid taxes thru GAAR-sanctionable planning, or straight-out evasion is because you're driving your car too fast in effort to get There outside the norms of the rules. If you were to take your foot off the gas and respect the rules you would/could get there, thru discipline/restricted need, more surely, without causing mishap to yourself and, thru the full

https://www.youtube.com/watch?v=w9LkmS-6W0A&list=RDw9LkmS-6W0A&start_radio=1 Yes Miss Neufeld CA of 1987, imagine that... You Kim.

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